

IVSI Congress 2013

Alpe d'Huez

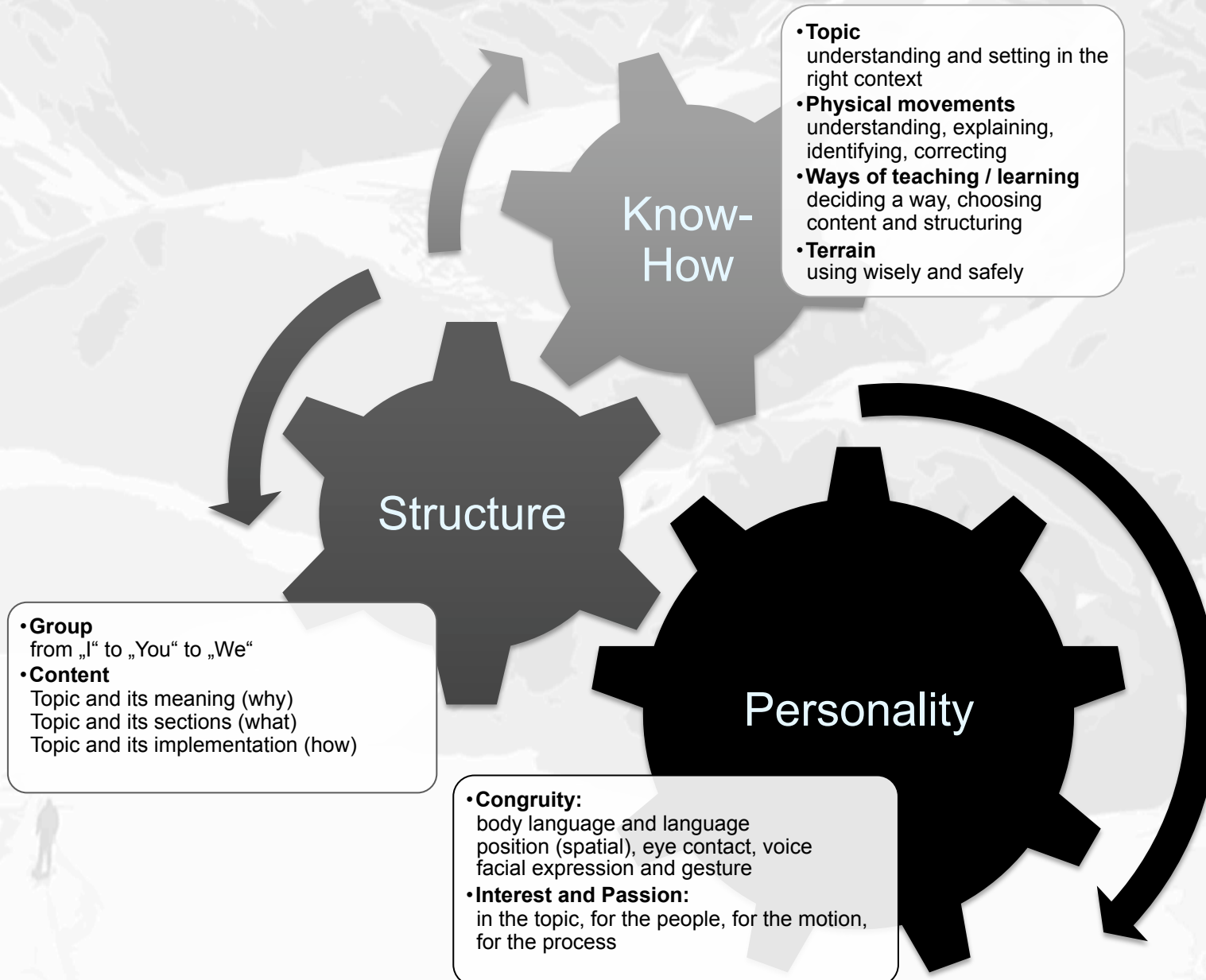
Workshop „Appearance **and** Impact“
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Appearance **and** Impact

What aspects make an impact?



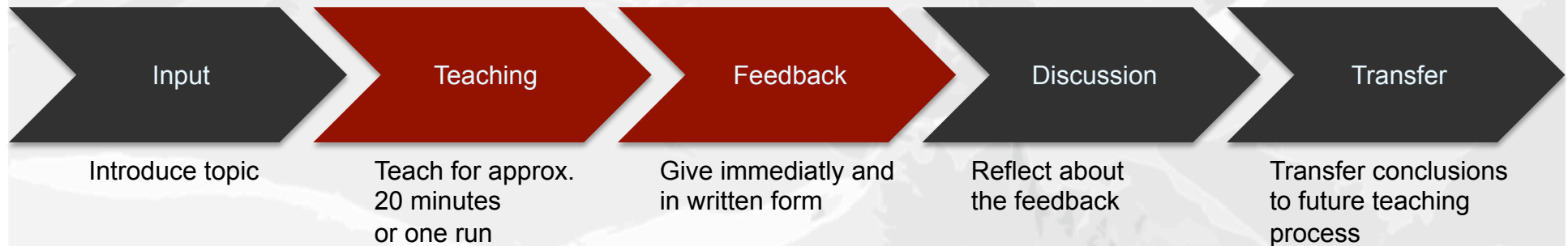
Appearance **and** Impact

Workshop Sequences

Objective:

Change perspective!

We are focusing „Personality“ and „Structure“.



Friedrich Nietzsche:

„Das Verständliche an der Sprache ist nicht das Wort selber, sondern Ton, Stärke, Modulation, Tempo, mit denen eine Reihe von Worten gesprochen wird – kurz, die MUSIK hinter den WORTEN, die LEIDENSCHAFT hinter dieser MUSIK, die PERSON hinter dieser LEIDENSCHAFT.“

Appearance and Impact

Feedback

What had the strongest impact on me?

Personality

1

10

Forced Ranking:

1 x 5 points

1 x 4 points

1 x 3 points

1 x 2 points

1 x 1 points

	The speech is positive – I like to listen.
	Body language and gesture appeal to me.
	Eye contact and facial expression establish a connection between us.
	Voice and audibility foster my attention.
	Spatial position fosters contact among group.

Structure

1

10

Forced Ranking:

1 x 5 points

1 x 4 points

1 x 3 points

1 x 2 points

1 x 1 points

	Meaning / background of the topic is clear to me.
	I can orientate myself easily within the topic.
	The group was helpful for my own learning.
	I had enough opportunities to exchange with others.
	Standing time was OK in relation to skiing time.